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Georges Jobard
President of Cletral

Key figures 2012

Turnover : **62.5 Millions €**
81% out of France

Worldwide presence:

Cletral has subsidiaries and offices across 5 continents:

- Tampa, FL, USA
- Shanghai, China
- Santiago & Rancagua, Chili
- Alger, Algeria
- Moscow, Russia
- Copenhagen, Denmark
- Sydney, Australia
- Casablanca, Morocco
- Ho Chi Minh City, Vietnam
- Curitiba, Brazil

About Cletral

The company supplies engineering turnkey solutions, which integrate twin screw extrusion and drying technologies for the food industry, paper pulp and specialty chemicals. With its historical brand DKM, the company also supplies special pumps used in nuclear power plants and other applications.

Applications

- food industry: breakfast cereals, snacks, pasta, couscous, ingredients, pet food, fish feed...
- fine chemicals and plastics: energetic materials, biodegradable materials, cosmetics,...
- cellulose: paper pulp, bank paper, horticulture, biomass ...
- pumps for nuclear power stations, extrusion lines and others industries.

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Cletral reports record 2012 revenues and pursues its international expansion

Cletral, a division of Legris Group, has generated 62.5 million Euros sales in 2012, a 29% increase over the previous year. The world leader in twin screw extrusion and couscous lines records 81% of sales outside of France and 73% outside of the Euro zone.

South America was high on Cletral's 2012 agenda, as the company opened a subsidiary in Brazil and acquired its Chilean supplier Sudamerinox.

Alongside the historical supply of equipment and complete production lines to the food industry, fiber processing is also an area of growth for Cletral. The water and energy-saving twin screw technology is acknowledged worldwide as the solution for bank notes and security paper pulp production. It is also preferred over conventional solutions to manufacture environmentally friendly products such as biodegradable packaging and horticultural products made with bio sourced raw materials.

« Cletral is increasing its market share in a strained economic environment. Our sales and engineering teams have distinguished themselves in many countries last year » indicates Georges Jobard, Cletral's President. He adds that the company was rewarded last October at the French IPA tradeshow for its EPT™ porosification extrusion technology. « Innovation has been one of Cletral's core development driver since its creation. We invest 3.6% of our sales in Research and Development and collaborate with a number of French and foreign organisations ».

Cletral's staff has increased to reach 275 employees, 227 of which are located in Firminy, the French head office. In 2012, 34 new collaborators were hired in France in addition to the 17 employees of Sudamerinox in Chile.



Cletral Inc Research center : 30 years of presence in the U.S.